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|  | logo RESERVE BANK OF INDIADEPARTMENT OF STATISTICS AND INFORMATION MANAGEMENTMUMBAI-400051INDUSTRIAL OUTLOOK SURVEY,January-March 2022 (Q4:2021-22) (ROUND 97) |

**Assessment for Jan-Mar 2022 (Current Quarter) &****Expectations for Apr-Jun 2022 (Next Quarter) as well as** **for Jul-Sep 2022 and Oct-Dec 2022 (next two successive quarters)** |  |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Sample company code:** (To be filled by the agency / RBI) |  |  |  |  |  |
| **Block 1**. **General Information** |  |

101 Name of the company: CIN:

102 Address of the Company (for correspondence)

 City/District State PIN

103 Name of the Respondent: Shri/Smt./Kum

104 Designation:

105 Respondent’s Corporate Email Address:

106 Telephone No.: 107 Fax No.:

108Company e-mail: 109Company web-site Address\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

110 NIC Code for Industry: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_111Industry: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

112 Status: (Listed/Unlisted) \_\_\_\_\_\_\_\_

113 Ownership: (Government/Non-Government) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

114 Type of Company: Public Limited/Private Limited\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

115 Size: MicroA ; Small B; Medium C; Large D \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

##  As per MSME definition:  Based on Investment in Plant & Machinery/ Equipment and Annual Turnover.

## Seal of the Company after filling-in the Schedule

**Block 2: Product Details**

(Please write the main and two major products (**in order of production**) manufactured by the company)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Code |  Products  | Name | Share in Total Production (per cent) | Code(To be filled-in by Agency /RBI) |
| 201 | Main Product  |  |  |  |  |  |
| 202  | Other Major Product 1  |  |  |  |  |  |
| 203  | Other Major Product 2  |  |  |  |  |  |
| 204  | **Broad Industry Group**  |  |  |  |

**Block 3: Paid-up Capital, Annual Production and Current level of Capacity Utilisation**

Please tick(**√**))the appropriate size-class in which your company currently falls:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 301 | Paid-up Capital | Up to Indian Rupee symbol.svg1 crore | **Indian Rupee symbol.svg**1 crore to **Indian Rupee symbol.svg**10 crores | **Indian Rupee symbol.svg**10 crores to **Indian Rupee symbol.svg**25 crores | **Indian Rupee symbol.svg**25 crores to **Indian Rupee symbol.svg**50 crores | **Indian Rupee symbol.svg**50 crores to**Indian Rupee symbol.svg**100 crores | Above **Indian Rupee symbol.svg**100 crores |
|  |  |  |  |  |  |
| 302 | Annual Production(All products) | Up to **Indian Rupee symbol.svg**100 crores | **Indian Rupee symbol.svg**100 crores to**Indian Rupee symbol.svg**250 crores | **Indian Rupee symbol.svg**250 crores to **Indian Rupee symbol.svg**500 crores | **Indian Rupee symbol.svg**500 crores to **Indian Rupee symbol.svg**750 crores | **Indian Rupee symbol.svg**750 crores to**Indian Rupee symbol.svg**1000 crores | Above**Indian Rupee symbol.svg**1000 crores |
|  |  |  |  |  |  |
| 303 | Current level of Capacity Utilisation \*  | Up to 25% | 25% - 50% | 50% - 60% | 60% - 70% | 70% – 80% | 80% - 90% | 90%-100% | Above 100% |
|  |  |  |  |  |  |  |  |

\* Compared to installed capacity

**Block 4: Is your company’s normal production level expected to face any constraints during the Current Quarter (Jan-Mar 2022) (**Please tick(**√**)the relevant column**)**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 400 | Yes |  | No |  |

If ‘Yes’ to item 400 indicate the possible reasons thereof (please tick (√) the relevant column for each reason)

|  |  |  |
| --- | --- | --- |
| Code | Reasons | **Current Quarter (Jan-Mar 2022)** |
| Most Important(1) | Moderately Important(2) | Less Important(3) | Not Important(4) |
| 401 | Technology constraints |  |  |  |  |
| 402 | Shortage of Raw Materials |  |  |  |  |
| 403 | Shortage of skilled labour |  |  |  |  |
| 404 | Shortage of Power  |  |  |  |  |
| 405 | Equipment / Machinery not working |  |  |  |  |
| 406 | Industrial Relations / Labour Problems |  |  |  |  |
| 407 | Inadequate transport facilities |  |  |  |  |
| 408 | Shortage of Working Capital Finance |  |  |  |  |
| 409 | Lack of Domestic Demand  |  |  |  |  |
| 410 | Lack of Export Demand |  |  |  |  |
| 411 | Competitive Imports |  |  |  |  |
| 412 | Uncertainty of economic environment |  |  |  |  |
| 413 | Any others (Please specify): |  |  |  |  |

## Block 5. Assessment for the current quarter (Jan-Mar 2022) and Expectations for the next quarter (Apr-Jun 2022)

|  |  |  |  |
| --- | --- | --- | --- |
| Code | Parameter | Current Quarter(Jan-Mar 2022) Q4:2021-22 | Next Quarter**(Apr-Jun 2022) Q1:2022-23** |
| *Please tick (****√****) changes over previous quarter**(Oct-Dec 2021) Q3:2021-22* | *Please tick (****√****) changes over current quarter**(Jan-Mar 2022) Q4:2021-22* |
| (1) | (2) | (3) | (4) | (5) | (6) |
| 501 | Overall business situation | Better | No change | Worsen | Better | No change | Worsen |
| 502 | Financial situation (overall) | Better | No change | Worsen | Better | No change | Worsen |
| 503 | Working Capital Finance Requirement (excluding internal sources of funds) | Increase | No change | Decrease | Increase | No change | Decrease |
| 504 | Availability of Finance (from internal accruals) | Improve | No change | Worsen | Improve | No change | Worsen |
| 505 | Availability of Finance (from banks and other domestic sources viz financial institutions, capital markets etc)) | Improve | No change | Worsen | Improve | No change | Worsen |
| 506 | Availability of Finance (from overseas, if applicable) | Improve | No change | Worsen | Improve | No change | Worsen |
| 507 | Cost of external finance  | Increase | No change | Decrease | Increase | No change | Decrease |
| 508 | Production (in quantity terms)(All products) | Increase | No change | Decrease | Increase | No change | Decrease |
| 509 | Order Books (in quantity terms), if applicable | Increase | No change | Decrease | Increase | No change | Decrease |
| 510 | Pending Orders, if applicable | Above normal | Normal | Below Normal | Above normal | Normal | Below Normal |
| 511 | Cost of raw materials | Increase | No change | Decrease | Increase | No change | Decrease |
| 512 | Inventory of raw materials(in quantity terms) **@** | Above average | Average | Below Average | Above average | Average | Below Average |
| 513 | Inventory of Finished Goods (in quantity terms) **@** | Above average | Average | Below Average | Above average | Average | Below Average |
| 514 | Capacity utilisation (main product) | Increase | No change | Decrease | Increase | No change | Decrease |
| 515 | Level of capacity utilisation (compared to the average in preceding four quarters) | Above normal | Normal | Below Normal | Above normal | Normal | Below Normal |
| 516 | Assessment of the production capacity with regard to expected demand in next six months | More than adequate | Adequate | Less than Adequate | More than adequate | Adequate | Less than Adequate |
| 517 | Employment in the company(All cadres including part-time/full-time/casual labour) | Increase | No change | Decrease | Increase | No change | Decrease |
| 518 | Exports, if applicable | Increase | No change | Decrease | Increase | No change | Decrease |
| 519 | Imports, if any | Increase | No change | Decrease | Increase | No change | Decrease |
| 520 | Selling prices (*ex*-factory unit prices) are expected to **@@** | Increase | No change | Decrease | Increase | No change | Decrease |
| 521 | If increase expected in selling prices, rate of such increase  | Increase at higher rate | Increaseat about same rate | Increase at lower rate | Increase at higher rate | Increaseat about same rate | Increase atlower rate |
| 522 | Profit Margin (Gross profitsas percentage of net sales) **@@@** | Increase | No change | Decrease | Increase | No change | Decrease |
| 523 | Salary/other remuneration to employees | Increase | No change | Decrease | Increase | No change | Decrease |

## Block 5 (A). Expectations for two quarters ahead (Jul-Sep 2022) and three quarters ahead (Oct-Dec 2022)

**(A few critical parameters)**

|  |  |  |  |
| --- | --- | --- | --- |
| Code | Parameter | Two Quarters Ahead**(Jul-Sep 2022) Q2:2022-23** | Three Quarters Ahead**(Oct-Dec 2022) Q3:2022-23** |
| *Please tick (****√****) changes over current quarter**(Jan-Mar 2022) Q4:2021-22* | *Please tick (****√****) changes over current quarter**(Jan-Mar 2022) Q4:2021-22* |
| (1) | (2) | (3) | (4) | (5) | (6) |
| A\_501 | Overall business situation | Better | No change | Worsen | Better | No change | Worsen |
| A\_508 | Production (in quantity terms)(All products) | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_509 | Order Books (in quantity terms), if applicable | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_511 | Cost of raw materials | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_514 | Capacity utilisation (main product) | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_517 | Employment in the company(All cadres including part-time/full-time/casual labour) | Increase | No change | Decrease | Increase | No change | Decrease |
| A\_520 | Selling prices (*ex*-factory unit prices) are expected to **@@** | Increase | No change | Decrease | Increase | No change | Decrease |

*Notes to Block 5: @: Average level may be obtained as the average of level at the end of four quarters during the corresponding preceding year. @@: In the case of multi product companies, the average of the price changes may be taken into account. @@@: Gross profits are defined as total income minus manufacturing expenses, salaries and wages, other expenses and depreciation and other provisions (except tax provision). In other words, profits are gross of interest and tax provision (PBIT). ‘Net Sales’ are sales net of ‘rebates and discounts’ and ‘excise duty and cess’*.

Comments/suggestions (if any) on any sector-specific sentiments

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| --- |
| To be filled- in by the Agency |
| **Investigated by :Name-** | **Scrutinised by :Name-** |
| Signature with date |  | Signature with date: |  |